

Our Services

REVENUE OPERATIONS

- Transparency in Lead Nurture Touchpoints
- ► End-to-End Conversion Funnel Tracking



MARKETING

- ✓ HubSpot Implementation:
 - · Integration
 - Onboarding
 - · Reporting Setup
- ✓ Inbound Services:
 - · Email Campaigns
 - Automation: Lifecycle Stages, Lead Scoring, Personalization
 - Advertising Campaigns
 - · SEO
 - · Landing Pages & A/B Testing



SALES OPERATIONS

- ✓ CRM Setup & Administration
- ✓ Reporting Setup
- ✓ Sales Agent Technical Training & Support
- ✓ Sales Agent Email Strategies



SERVICE HUB

- ✓ HubSpot Technical Implementation
- ✓ Reporting Setup

About Us

Lead Love applies human-centered strategies to drive results across sales, marketing and customer success. We listen to our clients' goals and collaborate with them to develop customized, end-to-end <u>revenue operations</u> programs. This thoughtful approach helps our clients add value to every touchpoint across their customers' journeys. In doing so, we help our clients achieve exceptional revenue results while establishing a partnership they can trust.

Our Platforms



